

# Construction & Engineering

“Vision & Associates’ executive partner *Le Quynh Anh* [Band 2] is a real estate expert. She has been active in this market for almost 25 years and is particularly known for her focus on industrial property matters.”

***Chambers Asia 2016/2017***

**Tier 3**: “*Le Quynh Anh* is the main contact at Vision & Associates.”

***Asia Pacific Legal 500 2016/2017***

***The construction industry operates in one of the most changing legal environment in Vietnam. We are experienced at structuring large, complex construction and engineering projects in the way that can be workable in the specific context of Vietnam and at the same time providing clients with the best protection and safeguard. We advise contractors, developers, consultants and other sector players to achieve their business goals.***

## **Our Team**

We have a team of lawyers who have not only good legal backgrounds and skills but having also strong ties to the sector, working closely with many of the major developers in the sector. We have come face to face with most of the legal issues that confront contractors, developers, consultants and other sector player, and based on those advise those clients on how to resolve them. We pool our expertise to offer you specialist insights into the local legislations, their changes and implications in the context of Vietnam. Above all, our team is known to be one of the most recommended choices in the sector in Vietnam.

## **Our Services**

We offer our services to not only domestic but also international-funded projects, in various type of projects including PPPs (widely known in Vietnam being BOTs, BTOs, BTs), covering every combination of approval, submission, location, procurement and in some cases, financing arrangement.

More particularly, our experience is in all types of construction and engineering projects including:

- Commercial building;
- Civil engineering;
- Transport (road, rail and light rail);
- Electricity and gas;
- Petrochemical;
- Hotel, tourism and sporting facilities;
- Residential property;
- Resources; and
- Water.

## **Our Clients**

Our clients in these areas include Hanshin Engineering & Construction, Obayashi Vietnam, STX, Keppel Land, Intra, SP Chemicals, Riviera Hotel, C&Woobang, Sudico, Bitexco, An Vien, Thu Duc BOT Bridge, Thu Duc B00 Waters, etc.